

Real Matters Inc.

Condensed Consolidated Statements of Financial Position

December 31, 2021 and September 30, 2021 (unaudited - stated in thousands of United States ("U.S.") dollars)

	December 2021	September 30, 2021
ASSETS		
CURRENT		
Cash and cash equivalents	\$ 73,338	\$ 60,213
Trade and other receivables	26,618	46,021
Income taxes recoverable	3,238	271
Prepaid expenses	2,067	2,585
	105,261	109,090
NON-CURRENT		
INTANGIBLES	5,882	6,228
GOODWILL	60,477	60,477
PROPERTY AND EQUIPMENT	10,447	11,087
DEFERRED TAX ASSETS	6,620	7,458
	83,426	85,250
TOTAL ASSETS	\$ 188,687	\$ 194,340
LIABILITIES		
CURRENT		
Trade payables	\$ 19,435	\$ 21,802
Accrued charges	3,245	4,293
Lease liabilities (Note 9)	1,714	1,715
	24,394	27,810
NON-CURRENT		
WARRANT LIABILITIES (Notes 4, 9, and 11)	261	651
LEASE LIABILITIES (Note 9)	5,920	6,328
	6,181	6,979
TOTAL LIABILITIES	30,575	34,789
EQUITY		
NON-CONTROLLING INTERESTS	74	108
SHAREHOLDERS' EQUITY (Note 5)		
Common shares	244,429	246,377
Contributed surplus	12,507	12,206
Accumulated deficit	(94,396)	(94,185)
Accumulated other comprehensive loss	(4,502)	(4,955)
	158,038	159,443
TOTAL EQUITY	158,112	159,551
TOTAL LIABILITIES AND EQUITY	\$ 188,687	\$ 194,340

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

Real Matters Inc.

Condensed Consolidated Statements of Operations and Comprehensive Income

For the periods ended December 31, 2021 and 2020 (unaudited - stated in thousands of U.S. dollars except share and net income or loss per share amounts)

	Three months ended	
	2021	2020
REVENUES (Note 12)	\$ 107,757	\$ 120,298
TRANSACTION COSTS	79,007	76,272
OPERATING EXPENSES (Note 7)	23,139	27,509
AMORTIZATION	1,182	1,238
OTHER NON-OPERATING COSTS	46	-
INTEREST EXPENSE	75	125
INTEREST INCOME	(15)	(64)
NET FOREIGN EXCHANGE LOSS	502	5,961
GAIN ON FAIR VALUE OF WARRANTS (Notes 4 and 9)	(158)	(990)
INCOME BEFORE INCOME TAX EXPENSE	3,979	10,247
INCOME TAX EXPENSE (RECOVERY)		
Current	497	5,205
Deferred	846	(2,047)
TOTAL INCOME TAX EXPENSE	1,343	3,158
NET INCOME	2,636	7,089
OTHER COMPREHENSIVE INCOME		
Items that will be reclassified to net income or loss:		
Foreign currency translation adjustment	453	5,666
COMPREHENSIVE INCOME	\$ 3,089	\$ 12,755
NET INCOME - ATTRIBUTABLE TO COMMON SHAREHOLDERS	\$ 2,670	\$ 7,116
NET LOSS - ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	\$ (34)	\$ (27)
COMPREHENSIVE INCOME - ATTRIBUTABLE TO COMMON SHAREHOLDERS	\$ 3,123	\$ 12,782
COMPREHENSIVE LOSS - ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	\$ (34)	\$ (27)
Net income per weighted average share, basic (Note 6)	\$ 0.03	\$ 0.08
Net income per weighted average share, diluted (Note 6)	\$ 0.03	\$ 0.08
Weighted average number of shares outstanding (thousands), basic (Note 6)	78,666	84,895
Weighted average number of shares outstanding (thousands), diluted (Note 6)	79,772	88,135

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

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Condensed Consolidated Statements of Cash Flows

For the periods ended December 31, 2021 and 2020 (unaudited - stated in thousands of U.S. dollars)

	Three months ended	
	2021	2020
NET INFLOW (OUTFLOW) OF CASH RELATED TO THE FOLLOWING		
OPERATING		
Net income	\$ 2,636	\$ 7,089
Items not affecting cash		
Stock-based compensation (Note 10)	306	901
Amortization of intangibles	346	432
Amortization of property and equipment	836	806
Interest expense	75	125
Gain on fair value of warrants (Notes 4 and 9)	(158)	(990)
Income tax expense	1,343	3,158
Unrealized foreign exchange loss on internal financing arrangements	392	3,649
Changes in non-cash working capital items (Note 8)	16,541	(4,139)
Interest paid	(75)	(110)
Income taxes paid	(3,468)	(3,625)
Cash generated from operating activities	18,774	7,296
INVESTING		
Purchase of property and equipment	(192)	(2,303)
Cash utilized in investing activities	(192)	(2,303)
FINANCING		
Proceeds from lease liabilities (Note 9)	13	1,614
Repayment of lease liabilities (Note 9)	(424)	(316)
Proceeds from the exercise of stock options, net of issue costs	16	168
Purchase of common shares and related costs (Note 5)	(5,087)	(18,949)
Dividends paid to non-controlling interests	-	(10)
Cash utilized in financing activities	(5,482)	(17,493)
Effect of foreign currency translation on cash and cash equivalents	25	1,971
NET CASH INFLOW (OUTFLOW)	13,125	(10,529)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	60,213	129,156
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 73,338	\$ 118,627
SUPPLEMENTAL CASH FLOW INFORMATION:		
Cash and cash equivalents are comprised of:		
Cash	\$ 37,523	\$ 57,291
Cash equivalents	35,815	61,336
	\$ 73,338	\$ 118,627

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

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Condensed Consolidated Statements of Equity

For the three months ended December 31, 2021 and 2020 (unaudited - stated in thousands of U.S. dollars)

	Non-controlling interests	Common shares	Contributed surplus	Accumulated deficit	Accumulated other comprehensive loss	Total equity
Balance at September 30, 2021	\$ 108	\$ 246,377	\$ 12,206	\$ (94,185)	\$ (4,955)	\$ 159,551
Net (loss) income	(34)			2,670		2,636
Common shares issued on the exercise of stock options		21	(5)			16
Common shares issued on the exercise of warrants (Note 4)		237				237
Stock-based compensation (Note 10)			306			306
Purchase of common shares and related costs (Note 5)		(2,206)		(2,881)		(5,087)
Foreign currency translation adjustment					453	453
Balance at December 31, 2021	\$ 74	\$ 244,429	\$ 12,507	\$ (94,396)	\$ (4,502)	\$ 158,112

	Non-controlling interests	Common shares	Contributed surplus	Accumulated deficit	Accumulated other comprehensive loss	Total equity
Balance at September 30, 2020	\$ 3,214	\$ 262,653	\$ 7,712	\$ (51,536)	\$ (9,827)	\$ 212,216
Net (loss) income	(27)			7,116		7,089
Dividends paid to non-controlling interests	(10)					(10)
Common shares issued on the exercise of stock options		216	(48)			168
Stock-based compensation (Note 10)			901			901
Purchase of common shares and related costs (Note 5)		(3,430)		(15,519)		(18,949)
Foreign currency translation adjustment					5,666	5,666
Balance at December 31, 2020	\$ 3,177	\$ 259,439	\$ 8,565	\$ (59,939)	\$ (4,161)	\$ 207,081

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

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Notes to the Condensed Consolidated Financial Statements

For the periods ended December 31, 2021 and 2020 (unaudited - stated in thousands of U.S. dollars and shares, except per share amounts, unless otherwise stated)

1. Nature of Operations

Real Matters Inc. ("Real Matters" or the "Company") is a leading technology and network management company providing appraisal services through its Solidifi brand to the mortgage lending industry in the U.S. and Canada, title services through its Solidifi brand to the mortgage lending industry in the U.S. and insurance inspection services through its iv3 brand to the insurance industry in Canada.

Real Matters' head office and Canadian operations are located at 50 Minthorn Boulevard, Markham, Ontario and its U.S. subsidiaries operate at the Company's principal offices in Buffalo, New York, Middletown, Rhode Island and Scottsdale, Arizona.

2. Basis of Presentation and Significant Accounting Policies

The unaudited interim condensed consolidated financial statements ("financial statements") are presented in thousands of U.S. dollars.

Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") under International Accounting Standard ("IAS") 34 "Interim Financial Reporting" as issued by the International Accounting Standards Board ("IASB"). Accordingly, certain information and disclosures normally included in annual financial statements prepared in accordance with IFRS, as issued by the IASB, have been omitted or condensed. These financial statements should be read in conjunction with the annual audited consolidated financial statements, and notes thereto, for the years ended September 30, 2021 and 2020 (the "annual financial statements").

These financial statements were authorized for issue by the board of directors on January 27, 2022.

Use of estimates and judgments

The preparation of these financial statements requires management to employ certain accounting estimates and judgments in the application of the Company's accounting policies. The areas involving significant estimate and judgment are set out in Note 2 to the Company's annual financial statements. There have been no notable changes in the methods applied to determine significant estimates and judgments since September 30, 2021, except as outlined in Note 3.

Summary of Significant Accounting Policies

The significant accounting policies and methodologies applied by the Company in preparing these financial statements are the same as those outlined in the most recent annual financial statements, except as outlined in Note 3.

3. Recent Accounting Pronouncements

Classification of Liabilities as Current or Non-Current

In January 2020, the IASB issued "Classification of Liabilities as Current or Non-Current (Amendments to IAS 1)" which provided a more general approach to the classification of liabilities under IAS 1 based on the contractual arrangements in place at the reporting date. The amendment clarified that the classification of liabilities as current or non-current should be based on rights that are in existence at the end of the reporting period. Only rights to defer settlement by at least twelve months, which are in place at the end of the reporting period, affect the classification of a liability. Classification is unaffected by an entities' expectation to exercise its right to defer settlement of a liability. The amendments are to be applied retrospectively and are effective for annual reporting periods beginning on or after January 1, 2023. The Company expects to apply the amendment to the classification of liabilities on October 1, 2023, and adopting this amendment is not expected to have a significant impact on the Company's financial statements.

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Narrow-scope amendments and Annual Improvements to IFRS Standards 2018-2020

In May 2020, the IASB issued a series of narrow-scope amendments that impact the following standards: IAS 16 – “Property, Plant and Equipment – Proceeds before Intended Use” (“IAS 16”), IAS 37 – “Onerous Contracts – Costs of Fulfilling a Contract” (“IAS 37”), IFRS 3 – “Reference to the Conceptual Framework” (“IFRS 3”), and annual improvements to IFRS 1, IFRS 9, IFRS 16, and IAS 41.

The amendment to IAS 37 clarified the meaning of “costs to fulfil a contract” to include incremental costs, and the allocation of other costs that directly relate to fulfilling the contract. This could result in an entity recording a provision for the expected loss attributable to the onerous contract in its financial statements earlier or that it wouldn't have recognized if not for this amendment. IFRS 3 was updated to refer to the 2018 Conceptual Framework for Financial Reporting when determining what constitutes an asset or a liability in a business combination. Without this update, an entity may have recognized certain liabilities in a business combination that it would not recognize under IAS 37. IAS 16 and the annual improvements are not applicable to the Company.

These amendments are effective January 1, 2022 and earlier application is permitted. The Company expects to apply the amendments on October 1, 2022, and adopting these amendments are not expected to have a significant impact on the Company's financial statements.

Narrow-scope amendments to IAS 1 and IAS 8

In February 2021, the IASB amended IAS 1 – “Presentation of Financial Statements” which requires companies to disclose information attributable to material accounting policies rather than focusing on significant accounting policies. The amendment clarified that accounting policy information is material if its absence inhibits a financial statement user's ability to understand other material information in the financial statements.

Additionally, the IASB amended IAS 8 – “Accounting Policies, Changes in Accounting Estimates and Errors” to improve accounting policy disclosures and assist entities in distinguishing between changes in accounting policies, which are generally applied retrospectively to both historical, current and future transactions, and estimates, which are applied prospectively to future transactions.

These amendments are effective January 1, 2023 and earlier application is permitted. The Company expects to apply the amendments on October 1, 2023, and adopting these amendments are not expected to have a significant impact on the Company's financial statements.

Clarifying amendment to account for deferred tax on leases and decommissioning obligations

In May 2021, the IASB amended IAS 12 – “Income Taxes” to clarify that the initial recognition exemption does not apply to leases and decommissioning obligations. As a result, companies are required to recognize deferred tax on such transactions.

The amendment is effective January 1, 2023 and earlier application is permitted. The Company expects to apply the amendment on October 1, 2023, and adopting this amendment is not expected to have a significant impact on the Company's financial statements.

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4. Warrant Liabilities

Company-issued special warrants were automatically converted into common share purchase warrants ("warrants") on completion of the Company's initial public offering ("IPO") (together with other satisfied events). All warrants that remain outstanding are exercisable and expire on May 11, 2022, which is five years from the date of the IPO. Warrant liabilities convert to common shares of the Company when exercised and the associated non-cash liability is reclassified to common shares upon exercise. The non-cash liability attributable to warrants that expire unexercised are recorded to the condensed consolidated statements of operations and comprehensive income. There is no circumstance that requires the Company to pay cash upon exercise or expiry of the warrants.

During the three months ended December 31, 2021, 48 warrants were exercised, resulting in the issuance of 39 common shares. These warrants had a fair value of \$237 at the date of exercise, determined using the Black-Scholes-Merton option pricing model, and this amount was transferred from warrant liabilities to common shares. The Company also recorded a \$92 gain to the condensed consolidated statement of operations and comprehensive income representing the difference between the fair value of certain warrants recorded at the most recent reporting date and the fair value of these warrants on the date of exercise. During the three months ended December 31, 2020, no warrants were exercised.

At December 31, 2021, there were 48 (September 30, 2021 – 96) warrants outstanding. All warrants have an exercise price of 1.38 Canadian dollars ("C\$") (September 30, 2021 – C\$1.38) representing a total liability of \$261 at December 31, 2021 (September 30, 2021 - \$651).

For the three months ended December 31, 2021, the gain on the fair value of warrants was measured using the Black-Scholes-Merton option pricing model and included the following assumptions: volatility of 22.1% (2020 – 74.9%), a risk-free interest rate of 0.09% (2020 – 0.18%), a dividend yield of nil% (2020 – nil%) and an expected life of 2 months (2020 – 8 months).

5. Shareholders' Equity

Effective June 11, 2021, the Company received approval from the Toronto Stock Exchange ("TSX") to renew its normal course issuer bid ("NCIB") for a one year period expiring on June 10, 2022. Under the renewed normal course issuer bid, the Company was approved by the TSX to purchase up to 4,000 common shares. Daily purchases made on the TSX, or through alternative Canadian trading systems, are limited to a maximum of 153,956 common shares. The Company is permitted to purchase a block of common shares once a week which can exceed the daily purchase limit subject to certain restrictions, including a limitation that the block cannot be owned by an insider. All shares purchased will be cancelled. Effective November 24, 2021, the Company received approval from the TSX to amend its NCIB to increase the number of common shares available for purchase and cancellation from 4,000 to 6,000.

For the three months ended December 31, 2021, 715 common shares (2020 – 1,164) were purchased and cancelled at a total cost of \$5,087 (2020 - \$18,949). As of January 27, 2022, no additional common shares were purchased and cancelled or settled.

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Notes to the Condensed Consolidated Financial Statements

For the periods ended December 31, 2021 and 2020 (unaudited - stated in thousands of U.S. dollars and shares, except per share amounts, unless otherwise stated)

6. Net Income per Weighted Average Share

The following table outlines the components used to calculate basic and diluted net income per share attributable to common shareholders:

	Three months ended December 31	
	2021	2020
Net income	\$ 2,636	\$ 7,089
Net income attributable to common shareholders	\$ 2,670	\$ 7,116
Weighted average number of shares, basic	78,666	84,895
Dilutive effect of stock options and warrants	1,106	3,240
Weighted average number of shares, diluted	79,772	88,135
Net income per weighted average share, basic	\$ 0.03	\$ 0.08
Net income per weighted average share, diluted	\$ 0.03	\$ 0.08

7. Operating Expenses

	Three months ended December 31	
	2021	2020
Operating expenses:		
Salaries and benefits	\$ 18,250	\$ 21,950
Sales and marketing	342	124
Travel and entertainment	133	25
Office and computer	2,946	3,709
Professional fees	766	823
Other	702	878
	\$ 23,139	\$ 27,509

8. Changes in Non-Cash Working Capital Items

The following table outlines changes in non-cash working capital items:

	Three months ended December 31	
	2021	2020
Inflow (outflow)		
Trade and other receivables	\$ 19,403	\$ (546)
Prepaid expenses	518	(134)
Trade payables	(2,367)	(982)
Accrued charges	(1,048)	(2,568)
Effect of foreign currency translation adjustments and other non-cash changes	35	91
	\$ 16,541	\$ (4,139)

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For the periods ended December 31, 2021 and 2020 (unaudited - stated in thousands of U.S. dollars and shares, except per share amounts, unless otherwise stated)

9. Changes in Liabilities Arising From Financing Activities

	Three months ended December 31, 2021						
	Cash flows			Non-cash changes			
	Opening balance - October 1, 2021	Proceeds	Re-payments	Change in fair value	Effect of foreign currency translation	Other non-cash changes	Ending balance - December 31, 2021
Lease liabilities	\$ 8,043	13	(424)	-	2	-	\$ 7,634
Warrant liabilities	\$ 651	-	-	(158)	5	(237)	\$ 261

	Three months ended December 31, 2020						
	Cash flows			Non-cash changes			
	Opening balance - October 1, 2020	Proceeds	Re-payments	Change in fair value	Effect of foreign currency translation	Other non-cash changes	Ending balance - December 31, 2020
Lease liabilities	\$ 7,904	1,614	(316)	-	32	-	\$ 9,234
Warrant liabilities	\$ 3,527	-	-	(990)	144	-	\$ 2,681

10. Stock-Based Compensation

The Company did not grant any stock options during the three months ended December 31, 2021.

The following table outlines changes to stock options:

	Three months ended December 31			
	2021		2020	
	Number of stock options	Weighted average exercise price, expressed in C\$	Number of stock options	Weighted average exercise price, expressed in C\$
Outstanding balance, beginning of year	4,578	\$ 8.91	5,112	\$ 7.50
Granted, during the period	-	\$ -	443	\$ 19.30
Exercised, during the period	(5)	\$ 4.26	(43)	\$ 5.13
Forfeited, during the period	(36)	\$ 17.40	(17)	\$ 17.12
Expired, during the period	-	\$ -	(38)	\$ 2.28
Outstanding balance, end of period	4,537	\$ 8.84	5,457	\$ 8.48
Stock options exercisable, end of period	4,046	\$ 8.10	3,985	\$ 7.51

The Company recorded stock option expense of \$306 (2020 - \$901) to operating expenses in the condensed consolidated statements of operations and comprehensive income for the three months ended December 31, 2021.

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For the periods ended December 31, 2021 and 2020 (unaudited - stated in thousands of U.S. dollars and shares, except per share amounts, unless otherwise stated)

The following table summarizes certain information for stock options outstanding as at December 31, 2021:

Exercise price range, expressed in C\$	Number of stock options	Weighted average remaining contractual life, expressed in years	Number of stock options exercisable
\$ 1.84 – \$ 3.17	550	2.72	550
\$ 3.18 – \$ 4.26	597	3.92	597
\$ 4.27 – \$ 5.67	247	3.60	247
\$ 5.68 – \$ 6.14	799	3.36	799
\$ 6.15 – \$ 10.05	449	4.58	360
\$ 10.06 – \$ 12.73	597	4.91	474
\$ 12.74 – \$ 13.50	782	5.37	772
\$ 13.51 – \$ 17.31	112	5.32	56
\$ 17.32 – \$ 31.94	404	5.87	191
	4,537	4.31	4,046

11. Financial Instruments

The following tables outline the hierarchical measurement categories for the fair value of financial liabilities. At December 31, 2021 and September 30, 2021, financial liabilities measured on a recurring basis had the following estimated fair values expressed on a gross basis:

	December 31, 2021			Total
	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant un-observable inputs (Level 3)	
Warrant liabilities	\$ -	\$ (261)	\$ -	\$ (261)
	\$ -	\$ (261)	\$ -	\$ (261)

	September 30, 2021			Total
	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant un-observable inputs (Level 3)	
Warrant liabilities	\$ -	\$ (651)	\$ -	\$ (651)
	\$ -	\$ (651)	\$ -	\$ (651)

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Notes to the Condensed Consolidated Financial Statements

For the periods ended December 31, 2021 and 2020 (unaudited - stated in thousands of U.S. dollars and shares, except per share amounts, unless otherwise stated)

The hierarchical measurement categories for financial assets and liabilities, recognized at fair value on a recurring basis, are re-assessed at the end of each reporting period.

For the three months ended December 31, 2021 and year ended September 30, 2021, there were no transfers between levels or changes to the valuation techniques.

The fair value of warrant liabilities are calculated using the Black-Scholes-Merton option pricing model which is subject to considerable judgment and estimate. Accordingly, the fair value estimate is not necessarily indicative of the amount the Company, or a counter-party to the instrument, could realize in a current market exchange. The use of differing assumptions, and or estimation methods, could affect fair value.

Estimated fair value

The carrying value of cash and cash equivalents, trade and other receivables, trade payables and accrued charges approximate their fair values due to the relatively short-term maturities of these instruments.

12. Segmented Reporting

The Company conducts its business through three reportable segments: U.S. Appraisal, U.S. Title and Canada. The Company reports segment information based on internal reports used by the Chief Operating Decision Maker ("CODM") to make operating and resource allocation decisions and to assess performance. The CODM is the Chief Executive Officer of the Company.

The U.S. Appraisal segment provides residential mortgage appraisals for purchase, refinance, home equity and default transactions through its Solidifi brand.

The U.S. Title segment serves the title market by providing various title services for refinance, purchase, short sale and real estate owned ("REO") transactions to financial institutions through its Solidifi brand. As an independent title agent, the Company provides services required to close a mortgage transaction, including title search, curative, closing and escrow services and title policy issuance. Diversified title services include capital markets services and access to software platforms for other title insurance agencies and mortgage lenders for a subscription fee.

The Canadian segment's primary service offerings include residential mortgage appraisals for purchase, refinance and home equity transactions provided through its Solidifi brand. Additionally, the Company provides insurance inspection services to property and casualty insurers across Canada through its iv3 brand.

The Company excludes corporate costs in the determination of each operating segment's performance. Corporate costs include certain executive and employee costs, legal, finance, internal audit, treasury, investor relations, compliance, human resources, technical and software development, corporate development and other administrative support function costs.

The CODM does not evaluate operating segments using discrete asset information and the Company does not specifically allocate assets to operating segments for internal reporting purposes.

The accounting policies for each operating segment are the same as those described in the basis of presentation and significant accounting policies note, Note 2. The Company evaluates segment performance based on revenues, net of transaction costs.

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For the periods ended December 31, 2021 and 2020 (unaudited - stated in thousands of U.S. dollars and shares, except per share amounts, unless otherwise stated)

	Three months ended December 31	
	2021	2020
Revenues		
U.S. Appraisal	\$ 79,335	\$ 69,555
U.S. Title	16,195	39,937
Canada	12,227	10,806
	\$ 107,757	\$ 120,298
Revenues net of transaction costs		
U.S. Appraisal	\$ 16,352	\$ 15,693
U.S. Title	10,753	26,680
Canada	1,645	1,653
	\$ 28,750	\$ 44,026
Amortization		
U.S. Appraisal	\$ 281	\$ 393
U.S. Title	768	692
Canada	-	-
Corporate	133	153
	\$ 1,182	\$ 1,238
Operating expenses	\$ 23,139	\$ 27,509
Other non-operating costs	\$ 46	\$ -
Interest expense	\$ 75	\$ 125
Interest income	\$ (15)	\$ (64)
Net foreign exchange loss	\$ 502	\$ 5,961
Gain on fair value of warrants	\$ (158)	\$ (990)
Income before income tax expense	\$ 3,979	\$ 10,247

Geographic segmentation of the Company's assets is as follows:

	December 31, 2021			
	U.S.	Canada	Corporate	Total
Intangibles	\$ 5,882	\$ -	\$ -	\$ 5,882
Goodwill	\$ 60,477	\$ -	\$ -	\$ 60,477
Property and equipment	\$ 9,919	\$ -	\$ 528	\$ 10,447
	September 30, 2021			
	U.S.	Canada	Corporate	Total
Intangibles	\$ 6,228	\$ -	\$ -	\$ 6,228
Goodwill	\$ 60,477	\$ -	\$ -	\$ 60,477
Property and equipment	\$ 10,472	\$ -	\$ 615	\$ 11,087

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For the periods ended December 31, 2021 and 2020 (unaudited - stated in thousands of U.S. dollars and shares, except per share amounts, unless otherwise stated)

Revenues by service type

The Company's revenue is derived from contracts with customers. The disaggregation of revenue by service type is reconciled to the Company's segment revenue:

	Three months ended December 31	
	2021	2020
Appraisal	\$ 90,643	\$ 79,515
Title - mortgage origination	15,664	37,531
Title - diversified	531	2,406
Insurance inspection	919	846
	\$ 107,757	\$ 120,298

13. Seasonality

Residential mortgage origination volumes in North America are a key driver of the Company's financial performance and are influenced by cyclical trends and seasonality. Cyclical trends include changes in interest rates, refinancing rates, the capacity of lenders to underwrite mortgages, house prices, housing stock, demand for housing, the availability of funds for mortgage loans, credit requirements, regulatory changes, household indebtedness, employment levels and the general health of the North American economy. The Company's transaction-based revenues for appraisal services in our U.S. Appraisal and Canadian segments are also impacted by the seasonal nature of the residential mortgage industry, which typically sees home buyers purchase more homes in the Company's third and fourth fiscal quarters, representing the three months ending June 30 and September 30, respectively. The results reported in these financial statements should not be regarded as an indication of the results expected for the entire year.